



# SALES NEWS

## Vermeer and Mincon Announce Distribution Agreement

*Expanded access and support for HDD rock tooling*

**PELLA, Iowa, February 15, 2018** - Two of the horizontal directional drilling (HDD) industry's leading equipment and tooling manufacturers, Vermeer Corporation and Mincon Group PLC, have formed a distribution alliance to expand contractors' access to quality rock tooling worldwide. As part of the agreement, Vermeer dealers are now the exclusive channel for Mincon HDD air hammer systems, HDD pull reaming hammers and HDD support equipment, including HDD support stations and oilers.

"Mincon has pioneered HDD rock drilling solutions and when paired with Vermeer drills are productive in hard rock environments," said Jason Zylstra, product manager, Lifecycle at Vermeer. "With the responsive support provided by Vermeer dealers and quality Mincon tooling, contractors have everything they need to take on challenging rock bores."

Mincon hard rock hammer systems utilize high-frequency cycle technology that aids in the faster removal of drill cuttings from the bit face while providing the smallest possible chips. This design also improves steering capabilities and causes less vibration in the drill string.

For more information about Vermeer HDD equipment and Mincon HDD tooling, please consult your local Vermeer dealer.



### ABOUT VERMEER

Vermeer Corporation delivers a real impact in a progressing world through the manufacture of high-quality tree care, environmental, underground construction, surface mining, and agricultural equipment. With a reputation for durability and reliability, that equipment is backed by localized customer service and support provided by independent dealers around the world. To learn more about Vermeer Corporation, products, the dealer network and financing options, visit [Vermeer.com](http://Vermeer.com).

### ABOUT MINCON

Mincon Group PLC was founded in 1977 in Shannon, Ireland. Mincon manufactures and distributes a range of precision engineered hard rock drilling tools for a variety of industries including mining, exploration, waterwell, geothermal, construction, horizontal directional drilling, oil-gas and energy. Mincon Group PLC has a worldwide presence with offices in Ireland, UK, Sweden, Finland, USA, Canada, Australia, South Africa, Namibia, Tanzania, Senegal, Chile and Peru. For more information about Mincon Group PLC, visit [Mincon.com](http://Mincon.com).